

Welcome to the nineteenth edition of the Turolla quarterly newsletter. Well into the Summer Season, please allow a retrospective of the past months. The first half of year 2016 has been impacted by some challenges at our new factory in Castel San Pietro. These have in many cases had an impact on our delivery performance. Fortunately, we have now reached a sound solution and are regaining full speed and thereby exploiting the full potential of our new site. In addition, we thank you for your patience and persistent dedication in bringing Turolla forward in the market place – probably the strongest sign of our true Partnership.

In this Newsletter you will find news concerning our organisational set-up, smart electrical solution, upcoming catalogues, on-line tool, and new Partners joining the Turolla Network.

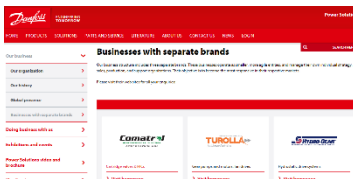
Finally, as always, your valuable feedback is very much appreciated and welcomed – because your opinion matters!

So, for the next five “reading-minutes” – enjoy!

Best regards, Ulrik Krug - Manager Partner Companies Europe

New structure, same agility

As many of you already have observed a leaner divisional structure has been implemented within Danfoss Power Solutions. This means the former stand-alone division has been transformed into a business structure including three separate brands – one of these is Turolla.

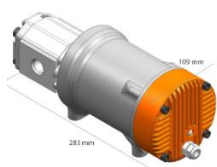


Like before, Turolla will continue to operate inside the family, with an independent strategy and operational platform. The only difference will be a leaner organization supporting our fast forward journey in the market place.

News on the homepage - ELPH

Those of you who attended the Bauma 2016 will maybe have noticed, amongst several topics, our smart system integration solutions.

When consulting our homepage you will find the latest press release about our new upcoming solution, ELPH – Electric Power from Hydraulics, a complete wireless solution to provide power in difficult areas of an off-road mobile machine.



Catalogues in the pipe line

For the coming quarters we will release new catalogues on our home page.

The first one to be released will be our NoNoise Pump series, the *shhark@continuum@* Pump.

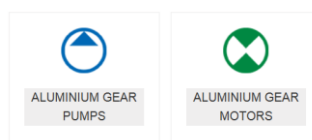
shhark® continuum®				
Size	Displacement (cc/rev)	Rated Pressure (bar)†	Maximum Speed (rpm)‡	Maximum Speed (gpm)‡
SHHCP28	4 cc - 13 cc	250	500	3500
SHHCP33	10 cc - 18 cc	250	500	3500
SHHCP38	16 cc - 28 cc	250	500	3000
SHHCP47	28 cc - 50 cc	250	500	3000
SHHCP55	50 cc - 90 cc	250	500	3000
SHHCP72	94 cc - 200 cc	240	500	1800

The new catalogues will cover the Group 1 & 2 range and will be accessible from Week 31 on our web page.

Further catalogue releases planned this year will be Group 4 of both the Cast Iron series of the Cascade and the Dolomites.

New on-line configurator

A new on-line product configurator tool has just been released for our Aluminium gear motors and pumps series in Group 2.



By clicking through a few visual selection steps, you will quickly be able to generate a MMC and/or part number as well as generate a 3D drawing – for more insight and registration, please consult this link:

www.configurator-turollaocg.com

New Partner Distributors joining

Two new strong Partner Distributors have been welcomed to the Turolla European Partner Network.

The first one, M. Simonos Engineering Ltd, has more than 30 years of experience in Cyprus.



The company has a strong presence in the market place and is well known and recognized for its technical support for both stationary and mobile machines.

M. Simonos Engineering Ltd. will cover the Cyprus market with Turolla products and solutions.

The second one, Vladex d.o.o, has more than 20 years of experience and known for their competent and customer orientated support in the market place.



From their two sites in Trestenik and Beograd, both including workshops and storage, Vladex will cover the Serbian market with Turolla products and solutions.