

Welcome to the fifth edition of the TurollaOCG quarterly Newsletter. As we approach the Year-end allow me to use the opportunity to highlight our gratitude for Your continuous feedback concerning both scale and digvestive content of our Newsletter. Because of Your "active reading" we are confident that it meets Your expectations for a quick update on matters related to our joint business. In this edition You will find latest news from our world concerning organizational matters. Also, a view on recent initiatives aimed at supporting your business as well as this edition's topic: System Support for Partners. Finally You will find news concerning recent expansion of our European Partner Network.

So, for the next five "reading-minutes" – enjoy!

Best regards, Ulrik Krag - Manager Partner Companies Europe

New Global Sales Director

As you may recall from earlier editions of our Newsletter, we are on a journey of changes and now ready to switch to a "Growth Mode" for the company.

In this respect I am happy to announce a new member on-board who will ensure that above mentioned "Growth Mode" in terms of sound market opportunities are captured and transformed into new business for TurollaOCG.



Massimo Dovesi, our new TurollaOCG Global Sales and Marketing Director, will start January 2nd 2013.

He joins us after 13 years of experience at Hydrocontrol SpA, a directional control valve manufacturer with global presence.

From 2002 to 2010 he lived in the USA covering different positions like Application Engineer, Market Development Manager and from 2007 to 2010 VP of Operations.

Latest, he has been the Global OEMs Account Director for the whole Hydrocontrol SpA group.

Massimo holds a Master in Engineering and a MBE from the San Diego State University.

He lives in Bologna (Italy) and has his office in the Bologna TurollaOCG plant.

Besides ensuring sound growth through a new Sales & Marketing Team Massimo will focus on the enlargement of our current product port folio offered to the market.

Best regards, Riccardo Carra - General Manager

Support aimed at our European Partners

In parallel to our new sales approach we would like to use the opportunity to highlight some recent initiatives aimed at supporting Your business and connecting to TurollaOCG:

- On-site support by our Fan Drive Application Team for those with field projects.
- Open-house at our plant(s) – both for viewing our facilities and connecting to the people behind the support lines for knowledge exchange.

We both invite and encourage You to take advantages of these initiatives as an important benefit of our Network. Your local TurollaOCG contact person will be happy to assist You further.

Best regards, Ulrik Krag - Manager Partner Companies Europe

Topic: System Support for Partners

During the last year we have seen an increasing interest and demand for application support regarding gear products for hydraulic Fan Drive solutions.

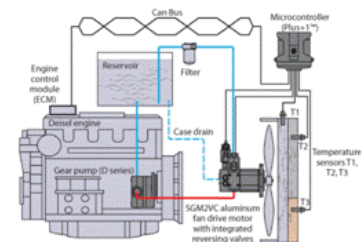
Main challenge has been to design optimal hydraulic systems and through detailed dialogue and the usage of TurollaOCG Fan Drive Tools like sizing, comparison and cost-benefit tools, selecting the right products for the applications.

Above have been received very positive and the TurollaOCG Fan Drive Application Team welcomes similar demands for optimal system design support – below the team in picture:



(from left: Juraj Hanusovsky, Juraj Bittner (European Fan Drive Application Team) and Jozef Bridzik (Comercial and Technical support))

Topic: System Support for Partners - continued



Since Summer 2012 the TurollaOCG Fan Drive Team has been offering special support on controller PLUS+1, with the main focus on fine tuning the PLUS+1 FD controller in accordance with application needs.



Besides measuring the hydraulic circuit in the machine like system pressure, flow and temperature the main purpose has been to ensure the hydraulic products were working well and, if possible, define possible problem areas and make recommendations to avoid these.

If you would like to know more about Fan Drive application support related to the PLUS+1 controller, we very much welcome you to contact your local TurollaOCG contact for further assistance and arrangement. Best regards, Juraj Hanusovsky - Fan Drive Application Leader

New Partner Distributors in Denmark and Slovakia.

Denmark – from January 2013 our Partner Distributor, HydX, will represent TurollaOCG. HydX has a strong competence base within the field of hydraulics and have already demonstrated a dedicated and successful approach in covering the Swedish market.

Slovakia - two new Partner Distributors in Slovakia have just been welcomed - Hireco Technik and Technotrade SK. Both companies have a long history within the hydraulic field and a strong and recognized competence base.

Together with our current Partner, Miras Slovakia, Hireco Technik will mainly cover the industrial market segment. Technotrade SK will mainly focus on the mobile segment in Slovakia.

Best regards, Ulrik Krag - Manager Partner Companies Europe