

Welcome to the twenty-fifth edition of the Turolla quarterly Newsletter. As we approach the year-end, looking forward into 2018 is very tempting – so we will have a sneak peek! Therefore, in this edition you will find the latest news from our organisation, an unnoticed highlight of *shhark®*, our silent pump series, a new release of our on-line configurator, and a sample of highlights from our European Partner Network. And kindly note, this will be the last edition of the Newsletter in the format you are familiar with. From year 2018 you are invited to consult our home page for latest news. So, for the next five and final “reading-minutes” – enjoy and happy holidays hereafter!

Best regards, Ulrik Krag - Manager Partner Companies Europe

New Distribution Structure

To ensure the right resources to support a growing European market, a new regional structure will be implemented from start of 2018.

The main changes to observe will be a closer interaction with one of our Regional Sales Development Manager’s.

During the implementation phase, the countries affected will be contacted directly.

Also, with this move we intend to streamline and simplify our general approach to the market place and make it more uniformed, globally.

New Global Product Manager

To further strengthen our product management team, we are happy to welcome Mr. Matt Kronlage as our new Global Product Manager for our Cast Iron series.



Mr. Matt Kronlage

Mr. Kronlage has a Master in Mechanical Engineering from Purdue University, USA, and has previously been working with our Hydraulic-motor-Powered electrical Generator (HPG) programme as a project manager.

Mr. Kronlage will be working from our facility in Ames, USA.

Turolla shhark® low noise pump

At the recent Agritechnica Event in Hannover, did you by coincidence notice the almost silent “breaking news” at our booth?

In short, average noise reduction is now measured to **- 7 dB(A)** compared to standard gear pumps. This indeed highlights the technology and it's potential in solving noise sensitive demands.



For more detailed information of the Turolla shhark® low noise pump, please consult our homepage for the technical catalogue.

On-Line Configuration Tool

The second release of our on-line configuration tool is being published and brings new product families and features with it.



Now you can configure Aluminum Gr. 1, 2 and 3 single pumps as well as multiple pumps within the Gr. 2 product family.

Also a new feature, shows the already released part numbers, as you build your unit.

For more information, please consult:

www.configurator-turollaocg.com

Highlights from our European Partners

With the growing activity level in 2017, many of Turolla's Partners have implemented new investments. Below are some updates.

Tyroller Hydraulik in Waidhofen, Germany, has just completed a new building investment giving them additional space of more than 2.000 m2.



With this new facility, additional market driven projects can be supported and meet.

Total Hydraulics in Holland has just invested in a multiple kit program enabling them to quickly respond to customer requests – often within the same day.



White House Products in Port Glasgow, Scotland, is just about to introduce their brand new and Officially Certified Turolla D-Pump Build Center.



From 2018, they will be ready to support any inquiries for fast supply of our D-series pump and will be the second Official Turolla D-Build Center in Europe to offer this service.