

Welcome to the eleventh edition of the Turolla quarterly Newsletter. Well into the second half of the Year having announced two new family members of Cast Iron pump serie, we are now proud to promote an additional variant within our current Cast Iron D-Serie, an introduction driven by you as an important represent of the market requirements and demand. Thereby we continue the pattern of bringing new products up front in our efforts to support our dedication to be a strong provider of solutions to you, our Partners, and the market in general.

In continuation of the above mentioned product news we invite you inside to "hear the voice" from one of our three Global Engineering departments in the attempt to be more transparent as a global organization. In addition, you will find news from our Sales & Marketing Department related to our on-going activities in the marketing field and also important information about the upgrading and optimization of our Global Footprint. For Europe this will mean a new centralized plant site.

Finally, as always, your valuable feedback is very much appreciated and welcomed – because your opinion matters!

So, for the next five "reading-minutes" – enjoy!

Best regards, Ulrik Krag - Manager Partner Companies Europe

News from Turolla Marketing

By the end of 2014 all European Partners will have the opportunity to use our Turolla website as a working tool.

Through a new reserved area on the site you can access with your secured login information and find documents of interest.

During third and fourth quarter we will be doing intensive testing and hereafter open up for Partner requests for unique username and password access to the site-area.



We will inform you as soon as the final testing phase is finished and then you can request your username and password to start.

Finally, we encourage you to frequently consult our web page for news like the interactive selection tool:

<http://www.turollaocg.com/products/interactive-selection>

Best regards, Barbara Giatti -
 Global Marketing & Communication

New Global Footprint being realized

You may already have received an official information concerning our upcoming new Global Footprint – please consult the second page of this Newsletter for more information.

It is an important step forward for Turolla in persuing the goal of becoming a full-borne Global manufacture.

And as highlighted in the communicated letter, we will be very happy too see you early next year attending the opening of our new Plant in Bologna.

Best regards, Massimo Dovesi –
 Global Sales & Marketing Director

News from our Engineering Department

In our efforts to become more transparent, we would like to use this newsletter to give you an insight to what is going on in our global engineering departments.



In this respect our Senior Engineer and Product Manager, Mrs. Misty Metschke, from our Commerical & Technical Department in Ames, USA, provides upcoming news relevant for our European market.

Third quarter this year, our Cast Iron D and XD Series Gear Pumps and Motors will be available with European flange, shaft and port options.

These new features include:

- European 4-bolt flange with 50mm pilot (Group 3)
- Taper 1:8 and 1:5 metric shaft (Group 3)
- European flanged ports with "+" bolt pattern
- BSPP threaded ports



The Turolla cast iron product line is ideal for mobile equipment applications with aggressive duty cycles, severe temperatures and demanding performance requirements.

In short, below highlights should be noted:

- Displacement: 7 to 45cc (D Series)
- Displacement: 34 to 90cc (XD Series)
- Pressure: 276 bar (rated), 303 bar (peak)
- Temperature: 104°C (continuous), 115°C (intermittent)

News from our Engineering Department - cont.

The XD and D Series pumps are available with a variety of integrated valve options including fixed and proportional pressure relief, solenoid activated unloading valves, priority flow dividers, and multiple pumps with up to four pumping sections.

Motors are available with proportional and reversing valve options.

Worth noticing is our new Interframe design combining D pumps with aluminum SKP2 pumps with a single inlet option.

Also, the tandem pump assembly eliminates front flange of the aluminum pump and thereby reduces overall length.



Typical XD and D Series applications include: mining, construction, agriculture, material handling, forestry, marine, transportation and energy production.

Finally, availability concerning the Cast Iron D and XD Series with new features will be beginning of third quarter this year for full production release and prototypes can already now be considered in limited scale.

If you would like to know more about our new European options for our D-Serie Cast Iron program, please contact your local Turolla contact for further assistance.

Best regards, Misty Metschke, Product Manager –
 Commerical & Technical Support Department

Villanova di Castenaso, June 23rd 2014

Dear Customer,

we are proud to announce some important news which will impact the future presence of Turolla in the global marketplace.

In order to increase capacity and optimize resources, Turolla is taking important steps toward global footprint, which will focus its future strategy on having manufacturing plants located in the three main Global regions (EMEA/APAC/AMERICAS).

To achieve this goal, Turolla had first to undergo a rationalization process of our existing European manufacturing plants, to fully and efficiently utilize Turolla core competencies.

After a very detailed and comprehensive analysis - which have included all value chain aspects - Turolla made the decision to consolidate the two existing European manufacturing plants, the one in Považská Bystrica (Slovakia) and the one in Bologna (Italy), into ONE single European world-class operation in Italy. The transition is scheduled to start in **July 2014 and be completed by the end of the year.**

To make the consolidation even more effective, Turolla has decided to establish its European presence moving into a different, state-of-the-art, plant not far away from the current location in Villanova (Bologna). This new facility will host the consolidated activities of the two current European plants and will enable Turolla to grow in the operational excellence path, in addition providing a modern environment reflecting Turolla brand and values.

The entire transition plan has been designed by keeping focus on Customers and placing their primary needs of Customer service, product quality and delivery performance at the center of Turolla's attention.

During the transition period **all your contact names will be unchanged**, no change in your Customer Sales Representative (CSR).

In addition, kindly remember that our Sales Development Managers are at your full availability, being your primary contact. They will help you for any questions or need for further details/support.

For Operational and Logistics issues, our CSR - your current contacts - will keep you updated on precise timing when a range of products will be transferred from Slovakia to Italy. This will enable you to match and change the country of origin in your system, if needed.


We will be glad to keep you posted on the progress of the consolidation into the new European plant and the entire Turolla Footprint project.

We trust that you will support this new Turolla project and we thank you in advance for your cooperation, which will provide the basis for enabling the constant improvement of our products and services.

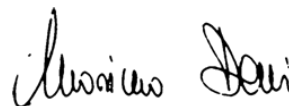
A second communication letter will follow, containing the invitations to the new Plant Opening in Bologna. Your participation will be highly appreciated and we will be pleased to take the opportunity to show you our plans and future strategies.

Please kindly share this letter with whom it may concern within your organization.

With best Regards,



Riccardo Carra
VP & General Manager



Massimo Dovesi
Global Sales & Marketing Director



Enjoy the upcoming Summer Season