

Welcome to the fourteenth edition of the Turolla quarterly newsletter. Well into the Spring Season we are happy to inform, that our huge foot print project is completed, meaning two factories in Europe have now been joined into one new world-class factory in Italy. Hereby another important step enabling Turolla to un-lock its potential has been well implemented and Turolla's dedication to build a strong and solid position in the market place can continue.

Supporting the above you will find additional news related to our organisation, the scaling-up of people support, and an exciting new initiative concerning our D-series for our European market.

Finally, as always, your valuable feedback is very much appreciated and welcomed – because your opinion matters!

So, for the next five “reading-minutes” – enjoy!

Best regards, Ulrik Krag - Manager Partner Companies Europe

### **New people on-board**

In order to support and improve the growth path Turolla is undertaking, we are very happy to welcome both Mrs. Cortiana Patuelli and Mr. Fabio D'Arrigo on-board.



Mrs. Patuelli will be joining our European CSR team with more than 10 years of similar experiences covering both domestic and international sales support functions.

Mr. D'Arrigo holds a master degree in mechanical engineering from Bologna University.



He joins our European CTS team with more than 6 years of work experiences, some of these in Marzocchi and the Foton Lovol Group.

Both Mrs. Patuelli and Mr. D'Arrigo are working from our new facility in Castel San Pietro.

### **New plant in Castel San Pietro**

Having been underway since June last year the closure and transfer of our two production plants in Europe, Povazska and Bologna, to our new plant facility in Castel San Pietro, have now been completed.



The scale of the logistic challenges concerning the transfer of heavy machinery, assembly and test equipments have called for close co-ordination among the different stakeholders in our value chain.

In addition, the following test runs of the different installations as well as both internal and external quality audits have now been conducted successfully, why the process of ramping up and matching the output with demand has been initiated at full speed.



And in our efforts to get the basics right, we expect to fully recover our previous well-known and first-in-class strong delivery performance before the end of May. In short, we are ready to get going again!

### **New D-series accessibility approach**

In parallel to the upcoming market introductions of our European Cast Iron series, the Cascade and the Dolomites, we are also about to launch a new concept aimed to make our current D-series program more available in Europe.

This new initiative, a so-called D-Build Center, is basically a facility for building pumps to meet short lead time demands including functional performance test according to company standards.

Setting up a D-Build Center requires investment in the training of people, quality procedures, process flow and documentation, stocking capability and possessing the right tooling, assembly area and test equipment. A final audit is then performed before an official certification is granted.

The first official Turolla Certified D-Build Center in Europe will be placed in Germany at our Partner, Sauer Bibus.

We are very excited and happy that Sauer Bibus has decided to take on this challenge and being ready to support other Turolla Partners in Europe for fast and responsive demands of D-series units. For more detailed contact info on Sauer Bibus, please consult our web site:

[www.turollaocg.com/about-us/global-distribution/europe](http://www.turollaocg.com/about-us/global-distribution/europe)

Of course, depending on the demand pattern and market coverage future D-Build Centers may be considered as well.



Official Build Center Certification hand-over: On the right: Mr. Ralf Schrempf, Managing Director, Sauer Bibus GmbH