

Welcome to the seventh edition of the TuroliaOCG<sup>1</sup> Quarterly Newsletter. With the recent Bauma Exhibition in fresh memory we are stepping up in supporting the many initiatives recently launched. Therefore, in this edition You will find highlights from our world concerning organizational matters, a recent product award and a friendly announcement of our participation at the upcoming Agritechnica in Hannover. Further, this edition's topic "Compact Reversing Fan Drive Motor" illustrates our market driven approach when doing product innovation – in this case limited space demands compact solutions. Finally, as always, Your feedback is very welcomed and will be well received - because only Your opinion matters! So, for the next five "reading-minutes" – enjoy!  
Best regards, Ulrik Krag - Manager Partner Companies Europe

### New Sales Development Managers, Germany and the East-Europe Region

In continuation of our new investment and growth plans I am very happy to welcome Thomas Kolbert on-board as our new Sales Development Manager in Germany.

Besides ten years in international sales, project management and after-sales assignments in plant engineering, Thomas has been with Linde Hydraulics as Manager of Sales for more than seven years, lastly in charge of the global distribution network.



Further, I am also very happy to welcome Juraj Bittner on-board as Sales Development Manager for Central & Eastern Europe.

Juraj has a Master in Hydraulics from the Slovak University of Technology in Bratislava and 6 years of experience in the Sauer-Danfoss Group covering design engineering, project leadership and lately sales application engineering.



Best regards, Massimo Dovesi - Global Sales & Marketing Director

### New Global Marketing and Communication Manager

To enforce our branding activities in the market place, I am happy to welcome Barbara Giatti, taking the new position as Global Marketing & Communication Manager.



Barbara has more than 5 years of experience in Information Technology and will be working from our Bologna Plant location.

Best regards, Massimo Dovesi - Global Sales & Marketing Director

### Agritechnica 2013

One of this year's biggest Agritechnical Exhibition Events will take place in the middle of November in Hannover, Germany.



TuroliaOCG will be present and in advance, we both welcome and encourage You to visit our booth stand in Hall 1, number C135.

Like at the recent Bauma Exhibition we will have some interesting news to display for You related to our growing product portfolio.

Make sure to read the next Quarterly Newsletter in October for hints and technical excitements!

Best regards, Ulrik Krag - Manager Partner Companies Europe

### Fan Drive Motor honored with MSV award

Our reversible Fan Drive Motor has just been honored at the 20th International Engineering Fair MSV in Nitra, Slovakia.

The highlights of the eight-member expert commission jury was "...an excellent product that contributes in fuel savings and thereby reduce emissions from exhaust fumes."

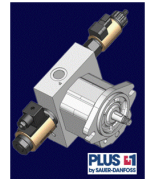


If you would like to know more about our Fan Drive Motor Programme I very much welcome You to contact Your local TuroliaOCG contact for further assistance and arrangement.

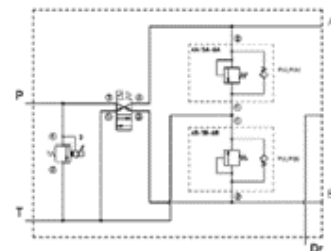
Best regards, Juraj Hanusovsky, Manager Fan Drive Projects, TuroliaOCG.

### Topic: Compact Reversing Fan Drive Motor

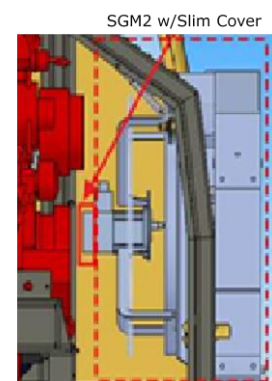
As You may recall from the Bauma Exhibition in last April among the six (6) new innovative product Introductions already the Reversing Fan Drive Motor with a Slim Cover has been well received and are now being implemented at end-customer level in the market place.



In our new compact SGM2 Motor the proportional pressure relief valve with pilot operated spool (normally closed), reversing valve, pressure anti-shock valves and check valves are integrated in the steel or aluminum rear cover of the motor.



The compact design is an advantage where minimal space for installation on application is present – see below illustration.



If You would like to know more about our Compact Reversing Fan Drive Motor or our System Application Task force team capabilities to help You, we very much welcome You to contact Your local TuroliaOCG contact for further assistance and arrangement.

Best regards, Juraj Hanusovsky, Manager Fan Drive Projects, TuroliaOCG.